Bring us your <u>talent</u>.

Technician Recruitment Partner Activation Guide

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Activation Guide Overview



Activation Guide Overview

We understand the nationwide shortage of technicians is a huge challenge for our partners, GM, and the industry. With half of the labor force in a skilled trade nearing retirement age, it is critical to raise awareness about the benefits of skilled trade jobs. We want to help you find and drive new technicians to your business to keep your customers moving with the Bring Us Your Talent campaign all year long!

This guide contains best practices and resources, advertising materials, and assets for your continued use to drive technician recruitment and industry awareness.

Where To Find Assets



ACDelco 1Store

Asset within this kit are available on ACDelco 1Store for download.

- Log into ACDelco 1Store using your GM issued personal ID and password. Site can be accessed at: https://www.acdelco1store.com/
- Search for #BringUsYourTalent and/or
 #TechnicianRecruitment for applicable support materials.

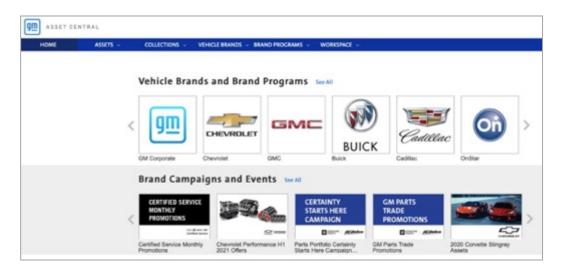
Welcome to the ACDel	co 1Store	
ACDelco 1Store	LOG IN TO YOU USER NAME	UR ACCOUNT (YOUR REGISTRATION EMAIL ADDRESS)
Velcome to the ACDelco 1Store!		
our one-stop ordering/purchasing destination for everything you need to run your flermarket parts sales or service business efficiently and profitably.	PASSWORD	Forgot Password?
The ACDelco 1Store has Point-of-Sale and Merchandise with a state-of-the-art, inline shopping experience for ACDelco authorized aftermarket customers.		
To obtain ACDelco 1Store access submit a registration request by selecting the CLICK HERE* link on the right side of this screen.	🕈 LOGIN	
	Don't have an ACDe to register!	elco 1Store Account? Click here

GM Asset Central

All social images within this kit are available on GM Asset Central for download. Each GMAC Asset ID has been linked directly to the asset on GM Asset Central. Either click on the GMAC Asset ID or follow instructions below.

- 1. Log in to gmassetcentral2.com
- 2. Navigate to **"Technician Recruitment Assets"** in the "Brand Campaigns and Events" section and click the thumbnail to be linked directly to the downloadable assets
- 3. Once in the **"Technician Recruitment Assets"** folder, select **"Partner Social Kit"** and click the download button
- 4. If you need assistance in locating available assets, contact the Leo Burnett Asset Management Team at <u>assetrequests@leoburnett.com</u>

For technical questions, please contact the Asset Central Help Desk via email at <u>GMAssetCentralSupport@assetSERV.com</u> or call toll-free 877.277.2948.



Bring Us Your Talent Activation Kit



Digital TV Tile

A digital TV tile (e.g., 10-Foot Wave) is available for usage on waiting room TVs.

Asset is available on ACDelco 1Store for download.



DIGITAL TV TILE – BRING US YOUR TALENT PA-TL-0530-21E

GENERAL MOTORS CUSTOMER CARE AND AFTERSALES

Bring us your <u>talent</u>.

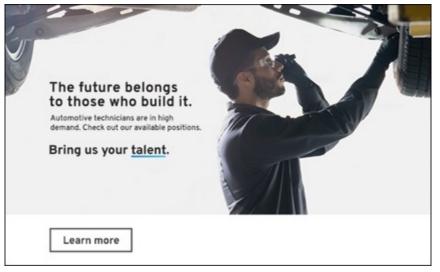
Site Mastheads

Use these assets in the masthead position on your website to promote open positions at your business. Link the asset to your careers page to encourage those interested to learn more and apply.

Assets are available on ACDelco 1Store for download.



DESKTOP MASTHEAD TILE - BRING US YOUR TALENT PA-TL-0531-21E



MOBILE MASTHEAD TILE - BRING US YOUR TALENT PA-TL-0541-21E

GENERAL MOTORS CUSTOMER CARE AND AFTERSALES

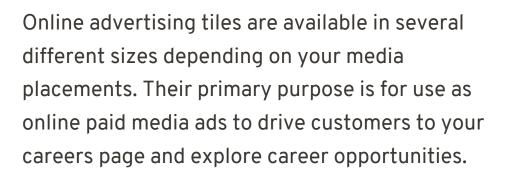
Bring us your <u>talent</u>.

Online Advertising

 Automotive technicians are in high demand.
 Check out our available positions.
 INSERT LOGO HERE

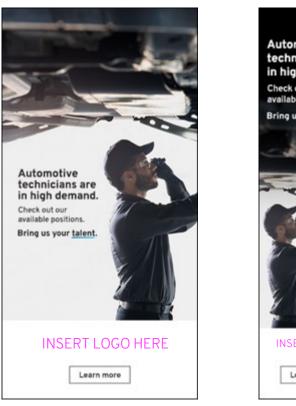
 Bring us your talent.
 Learn more

OLA TILE - BRING US YOUR TALLENT 728X90 PA-TL-0534-21E

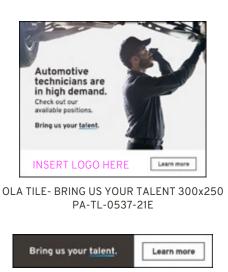


Be sure to include your business logo in the space provided and link the assets to your careers page to encourage those interested to learn more and apply.

Assets are available on ACDelco 1Store for download.







OLA TILE - BRING US YOUR TALENT 300x50 PA-TL-0538-21E

Bring us your <mark>talent</mark> .	Learn more		

OLA TILE - BRING US YOUR TALENT 320x50 PA-TL-0539-21E

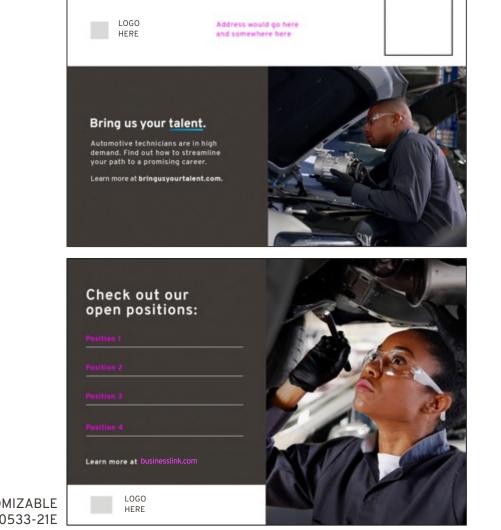
OLA TILE - BRING US YOUR TALENT 300x600 OLA TILE - BRING US YOUR TALENT 160x600 PA-TL-0535-21E PA-TL-0536-21E

Bring us your talent.

Digital Postcard

An editable digital postcard is available to customize with your logo and current career opportunities. This asset has been designed to be printed and mailed directly to your contacts or may be emailed. Be sure to include your website URL for the recipient to get more information.

Asset is available on ACDelco 1Store for download.



POSTCARD - BRING US YOUR TALENT CUSTOMIZABLE PA-PC-0533-21E

GENERAL MOTORS CUSTOMER CARE AND AFTERSALES

Bring us your talent.

Customizable Social Content

Utilize these customizable social posts to promote your business and the automotive technician career. **These assets** can be found on GM Asset Central.

Recommended Copy Facebook/Twitter/LinkedIn	Recommended Image	GMAC Asset Information
We're shorthanded but long on opportunity. Become an automotive technician and you could enjoy a promising career. It's more than you think. #BringUsYourTalent		GMAC Asset ID: 1781700 Filename: 21CSPG00009_V3
Become an automotive technician and your first fix will be your future. #BringUsYourTalent		GMAC Asset ID: 1784799 Filename: 21CSBU00013_V5

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Customizable Social Content

Utilize this post to promote your open job opportunities. Be sure to update the pink text with the link to the careers or employment page on your website. **These assets can be found on GM Asset Central.**

Recommended Image

Recommended Copy Facebook/Twitter/LinkedIn

Automotive technicians are in high demand. Fill positions and fulfill your future. (Link) #BringUsYourTalent



GMAC Asset Information

GMAC Asset ID: 1802622 Filename: Partner Social Kit.zip

Bring us your talent.

Customizable Social Content

Customize this social post by including the name and image of the technician you want to showcase. Before posting, update the editable pink copy and make sure to get your employee's approval in advance. **These assets can be found on GM Asset Central.**

Recommended Copy
Facebook/Twitter/LinkedInRecommended ImageGMAC Asset InformationAutomotive technicians like (NAME) are a vital part of insert
organization name. His/her XX years of experience and training
keep us at the forefront of the automotive maintenance
industry. #BringUsYourTalentGMAC Asset ID: 1802622
Filename: Partner Social Kit.zip

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How To Get Involved



Become An ASEP Student Sponsor

Imagine the opportunity to mentor and grow a student into YOUR future technician! By becoming a GM Automotive Service Educational Program (ASEP) student sponsor, you can. Of the many programs GM sponsors to support technician career building, GM ASEP remains at the forefront. During the 2-year program, the knowledge students gain through GM specific training, combined with the hands-on experience in your shop, will mold them into a well-rounded technician at graduation and set them above your typical entry-level technician!



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Engage With Future Techs

Automotive Technicians are in high demand and the industry is projected to see a shortage as high as 1+ million in the next decade. We need to start engaging and recruiting future technicians by promoting the career to students at the middle and high school levels. How can you help? Ultimately, it is about getting involved in your local community and building relationships with students, parents and educators.

Know and Engage Your Local Schools: Find high schools that offer automotive programs, as well as the middle schools that feed into them.

- Offer to speak in classes to share your expertise.
- Aid their programs by donating tools and training materials.
- Participate in career fairs or host an open house at your own shop.
- Develop a Car Care Clinic for driving-aged students to teach skills needed to work on and/or maintain their own vehicles.
- Most important, have fun!

For more information, explore Techforce.org

Bring us your <u>talent</u>.

Attracting New Talent To Your Business

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Attracting New Talent

When creating a job posting, whether online or local advertising, it is important not only to promote the position but also take the opportunity to make *your* business stand out.

Some Ideas To Consider:

- What about your business is attractive/unique, including culture?
- What (positive) challenge(s) will the job provide?
- What growth benefit(s) and training opportunities will the new employee reap by becoming a technician at your business?
- What does your business do to ensure an inviting work environment that supports diversity and inclusion?
- Consider using a friendly, inviting and inclusive tone of voice.
- Consider how your competition advertises for openings.
- Be sure to acknowledge each applicant (even with a simple automated reply).

Site Careers Page Best Practices

Having a careers or employment page that is informative and easy to find on your website is critical to attracting new talent and filling open positions on your team.

Some Ideas To Consider:

- Incorporate benefits and perks you offer to all employees onto your main careers landing page. The higher they appear on the page the better.
- Highlight relevant perks and opportunities for continued training.
- Help demonstrate career path opportunities.
- If able, work to make job postings accessible on the page.

Additional Advertising & Support

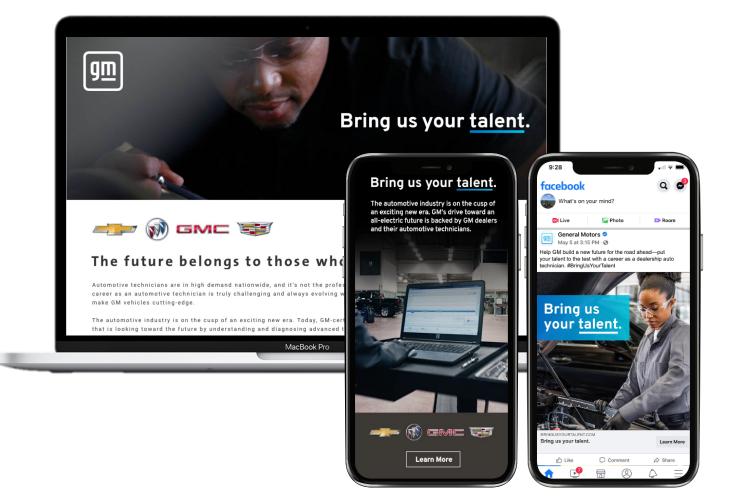


Additional Advertising & Support

The new website bringusyourtalent.com has been built to provide more information on the automotive technician career and provides users with easy access to the next step on their journey.

A media buy for online advertising and search began on 5/1 to drive audiences to the Bring Us Your Talent website and encourage technicians to explore career opportunities.

Keep an eye out throughout the year to see continued support through various forms of media.



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Bring us your talent.